

Corporate Fact Sheet

ABOUT THOMPSON THRIFT

Thompson Thrift is a fully integrated real estate company with offices in Indianapolis and Terre Haute, IN, Phoenix, AZ, Houston, TX, and Charlotte, NC. Thompson Thrift is engaged in all aspects of the development, construction, leasing, and management process of quality multifamily, mixed-use and retail office projects across the country.

Three business units drive Thompson Thrift's success:

- **Watermark Residential** focused on upscale multifamily communities and luxury leased homes
- **Thompson Thrift Retail Group** focused on ground-up commercial and mixed-use developments
- **Thompson Thrift Construction** a full-service construction company

Thompson Thrift has developed in 19 states across the country including Alabama, Arizona, Arkansas, Colorado, Florida, Illinois, Indiana, Iowa, Kansas, Kentucky, Missouri, North Carolina, Ohio, Oklahoma, Pennsylvania, Tennessee, Texas, Utah and Wisconsin.

Our team of professionals strive to ensure our projects not only meet the needs of our residents, tenants, and partners but also the communities we serve.

WATERMARK RESIDENTIAL

Multifamily units developed..... 11,986
 Multifamily units in pre-development3,859
 Total asset value (owned and/or sold)over \$1.775 billion

THOMPSON THRIFT RETAIL GROUP (Past 10 Years)

Total GLA developed..... over 2 million square feet
 Projects in pre-development (pipeline) 10
 Total asset value (owned and/or sold) \$500 million

THOMPSON THRIFT CONSTRUCTION

Total multifamily units constructed..... over 13,000

Statistics as of June 15, 2020

FIRST QUARTER HIGHLIGHTS

- \$105 million raised for Watermark 3G Fund comprised of six projects
- Watermark closed on Huntsville AL and Kansas City MO projects
- TTRG closed on \$20 million Cape Coral, FL development

SECOND QUARTER HIGHLIGHTS

- Hotel pad sale closed at The Stations, adjacent to Fishers District in Fishers, IN
- Multi-tenant building sold in Somerset, KY
- Closed on 89-unit townhome community in Franklin, TN
- Closed on 216-unit community in Gilbert, AZ

Message from Paul Thrift

We kicked off 2020 with some significant successes and we are honored to share those wins. Our accomplishments are a team effort – with everyone working together to live up to our mission and core values as a company. Thank you to our partners for entrusting us to deliver on our promises and to our teams for their continued commitment to excellence.

